Financial Results for FY 2009 (for the year ended March 31, 2010)

April 27, 2010 Kawasaki Heavy Industries, Ltd



Table of Contents

I. Consolidated Results for FY2009		Forecast for FY2010	
Summary of Financial Results	1	Consolidated Operating Performance	14
Details of Change in Profit	2	Forecast by Segment	15
Details of Change in Profit	3	R&D/CAPEX/Number of Employees	16
Financial Results by Segment	4	(Note) Change in Segment Information	
Shipbuilding	5	Disclosure	17
Rolling Stock	6		
Aerospace	7		
Gas Turbines & Machinery	8		
Energy & Environmental Engineering	9		
Motorcycle & Engine	10		
Precision Machinery	11		
Others	12		
Financial Condition and Cash Flows	13		

I. Consolidated Results for FY2009



Summary of Financial Results

(¥ Billion / In accumulated amount)

(# Billion / in accumulated amount)							
	FY2008	FY	2009	Cha	ange		
	Actual	Forecast in Jan.	Actual	vs. FY2008	vs. Forecast in Jan.		
Orders Received	1,540.5	1,060.0	1,001.2	- 539.2	- 58.7		
Net Sales	1,338.5	1,180.0	1,173.4	- 165.1	- 6.5		
Operating Income/Loss	28.7	5.0	- 1.3	- 30.0	- 6.3		
Recurring Profit	38.7	10.0	14.2	- 24.4	+ 4.2		
Net Income/Loss	11.7	3.0	- 10.8	- 22.5	- 13.8		

Exchange Rates (weighted-average)

/US\$	101	90	93
/EUR	142	130	130

Orders Received

Decrease in all segments except Energy & Environmental Engineering segment

Net Sales

Significant decrease in Consumer Products & Machinery segment due to sales decrease of motorcycles in U.S. & European markets

Profits

Profit declined due to the adverse impact of sales decrease in U.S. & European Markets, and also of the appreciation of the yen, despite implementation of the fixed cost reduction especially in mass production businesses



Details of Change in Profit

- FY2009 vs. FY2008 -

Operating Income/loss - 30.0 FY2008 28.7 => FY2009 - 1.3

Details of Change in Profit

- FY2009 vs. FY2008-

Non-operating Income/Expenses

+ 5.6 FY2008 10.0 => FY2009 15.6

Net Interest expense (incl. dividend income)	+0.5	- 2.3	- 1.7
Equity in income of unconsolidated subsidiaries and affiliates	- 2.1	8.7	6.5
Gain and loss on foreign exchange	+ 0.5	10.3	10.9
Others	+ 6.6	- 6.7	0

Extraordinary Income/Losses

-3.0 FY2008 $-15.0 \Rightarrow$ FY2009 -18.1)

painviisiumIfvofiilvelli)2ea360tsTj7i98.3700 - 98 3 Tct531 .r5993(us)Tj7i98.37D.0015 TcTD.2507 Tc[-2)248.6(.)251.8(300195los

Financial Results by Segment

(¥ Billion / In accumulated amount)

	Orders Received			Net Sales			Operating Income/Loss		
	FY2008	FY2009	Change	FY2008	FY2009	Change	FY2008	FY2009	Change
Shipbuilding	71.5	16.1	- 55.3	126.4	151.8	25.4	- 1.0	1.4	2.5
Rolling Stock ¹	235.0	77.1	- 157.8	154.8	167.1	12.3	12.3	7.7	- 4.6
Aerospace	239.1	171.3	- 67.7	200.4	188.8	- 11.5	- 4.1	1.7	5.9
Gas Turbines & Machinery	355.5	226.2	- 129.2	195.1	191.3	- 3.7	11.0	6.6	- 4.3
Energy & Environmental Engineering	83.6	124.7	41.1	105.1	90.4	- 14.6	8.9	6.2	- 2.6
Consumer Products & Machinery	336.4	216.9	- 119.4	336.4	216.9	- 119.4	- 10.1	- 31.6	- 21.5
Hydraulic Machinery	84.1	71.0	- 13.0	84.9	68.8	- 16.1	8.3	6.9	- 1.4
Others ²	135.0	97.5	- 37.4	135.1	97.8	- 37.3	3.2	- 0.4	- 3.6
Eliminations and Corporate	-	-	-	-	-	-	0	- 0.1	- 0.1
Total	1,540.5	1,001.2	- 539.2	1,338.5	1,173.4	- 165.1	28.7	- 1.3	- 30.0

¹ FY2008 figures exclude Construction Machinery business unit (Figures incl. Construction Machinery: Orders Received ¥264.6bil., Net Sales ¥186.4bil., Operating Income ¥11.3bil.)



² FY2008 figures include Construction Machinery business unit (Figures excl. Construction Machinery: Orders Received ¥105.5bil., Net Sales ¥103.5bil., Operating Income ¥ 4.2bil.)

Shipbuilding

¥ Billion / In accumulated amount
Boxed figures ("Recalculation") show the recalculated figures ba

Main Products LNG Carriers LPG Carriers VLCCs Bulk Carries Submarines and others

Rolling Stock

Main Products: Electric train cars (incl. Shinkansen), Electric and diesel locomotives, Passenger coaches,
Platform screen doors, Gigacell (High-Capacity, Full Sealed Ni-MH Battery)

on") show he recalculated figures based on the new business segmentation (excl. crushing machine) and the new accounting standard which have been adopted Page 17

Aerospace

Main Products: Aircrafts for Japan Ministry of Defense, Component parts for commercial aircrafts (BOEING, Embraer), Missiles

Boxed figures ("Recalculation") show the recalculated figures based on the new accounting standard which has been adopted since FY2010 => Refer to Page 17

Motorcycle & Engine

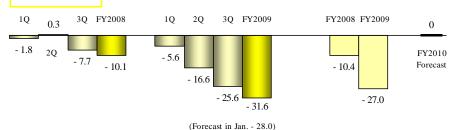
Main Products: Motorcycles, All-Terrain Vehicles(ATVs), Utility Vehicles, Personal Watercraft General-Purpose Gasoline Engines

¥ Billion / In accumulated amount

Boxed figures ("Recalculation") show the recalculated figures based on the new business segmentation (excl. industrial robots) and the new accounting standard which have been adopted since FY2010 \Rightarrow Refer to Page 17



Operating Income



Sales by Geografic Segment for Consumer Products (Thousands of unit/\Billion)

	FY2008		FY2009		FY2010 Forecast	
	Unit	Amount	Unit	Amount	Unit	Amount
Domestic	19	14.7	17	12.9	16	12.2
North America	197(118)	134.3	80(49)	56.3	126(66)	87.0
Europe	97	73.2	72	56.2	72	58.8
Other	210	44.9	228	45.1	296	62.3
Total	523	267.1	397	170.5	510	220.3

Note: 1) Sales units and amount include the following products.

Units: Motorcycles, All-Terrain Vehicles(ATV), Utility Vehicles and Personal Water Craft(Jet Ski) Amount: The products mentioned above and parts for those products.

2) Figures in the Parenthesis() represent motorcycle sales units.

Main Products

Others

¥ Billion / In accumulated amount

Main Products Trading, Construction Machinery and others

Financial Condition and Cash Flows

Cash flows from operating activities	- 41.2	30.1
Cash flows from investing activities	- 72.2	- 63.2
Free Cash Flows	- 113.5	- 33.0
Cash flows from financing activities	107.6	35.9

II. Forecast for FY2010



Consolidated Operating Performance

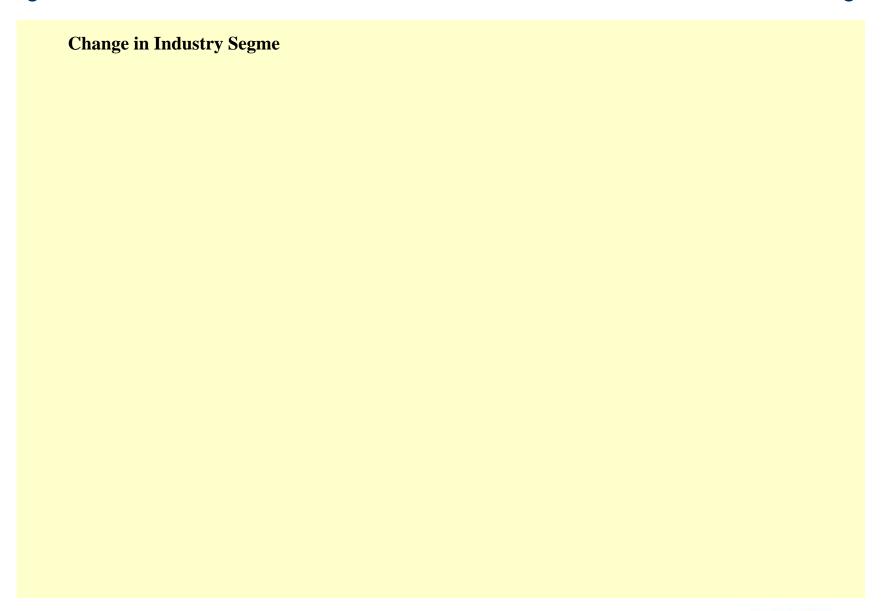
Orders Received

Net Sales

Operating Income/Loss	- 1.3	32.0	+ 33.3
Recurring Profit			+ 17.7
Net Income/Loss	- 10.8	20.0	+ 30.8
/US\$	93	90	
/EUR			

R&D/CAPEX/Number of Employees

(Note) Change in Segment Information Disclosure



Kawasaki, Working as One for the Good of the Planet

Cautionary Statement

The performance outlook and the forecasts stated in this material were prepared by Kawasaki Heavy Industries, Ltd. (hereinafter, KHI) based on the circumstances at the release point, and include potential risks and uncertain factors that relate to economic conditions, foreign currency exchange rates, tax rules, regulations and other factors. Accordingly, please note that the actual operating results, financial position, and business deployment of KHI may sometimes differ considerably from the descriptions in the present projections.

