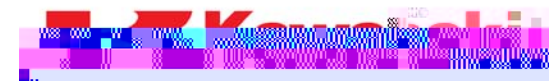


**Financial Results for Third Quarter FY 2009  
(for the year ending March 31, 2010)**

**January 29, 2010**

**Kawasaki Heavy Industries, Ltd**



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## **I. Consolidated Results for Third Quarter FY2009**

- ± Summary of Financial Results
- ± Details of Change in Profit
- ± Details of Change in Profit
- ± Financial Results by Segment
  - Shipbuilding

# **I. Consolidated Results for Third Quarter FY2009**

/US\$

104

**95**

/EUR

146

**132**

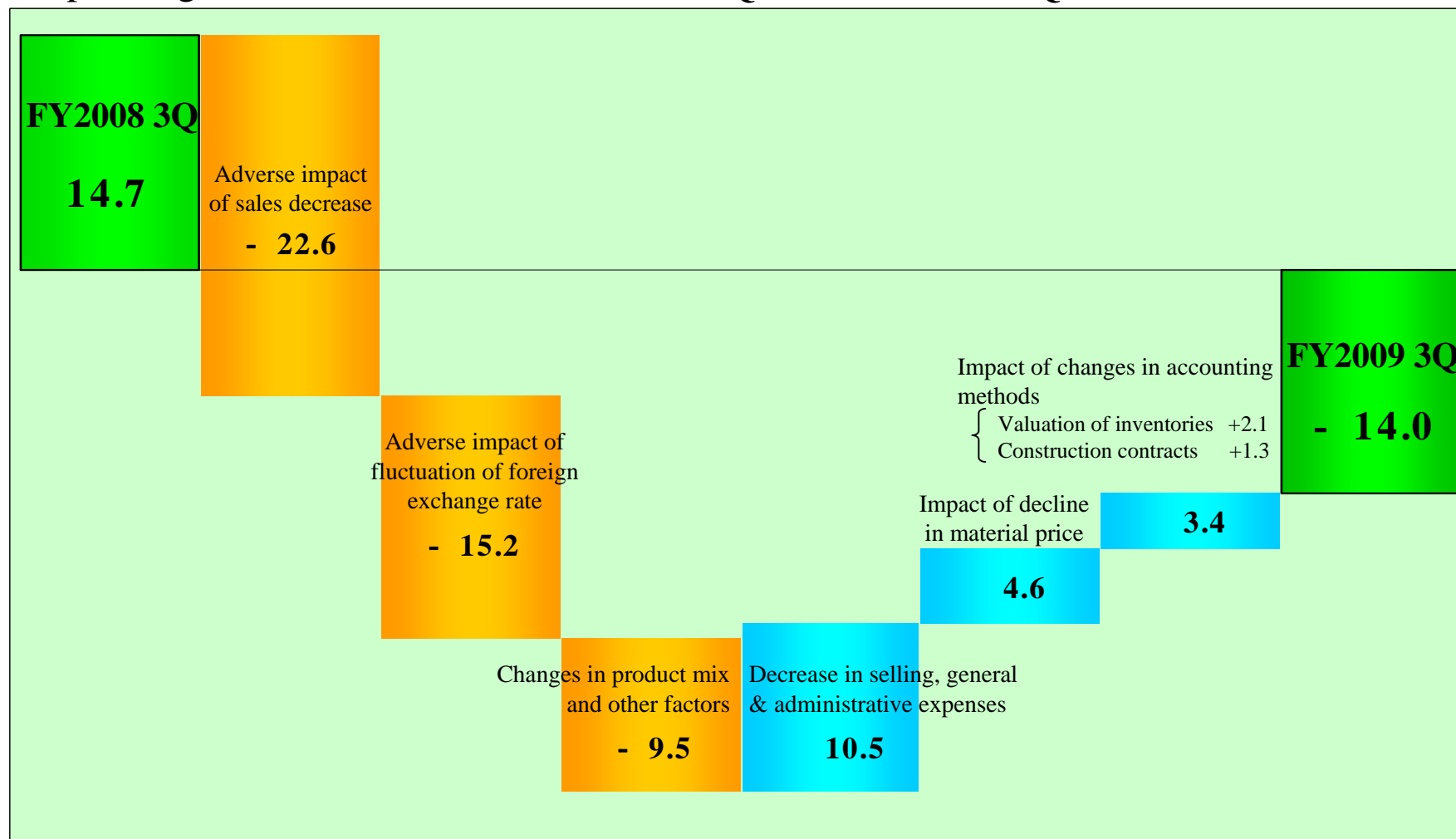
/US\$

# Details of Change in Profit

- FY2009 3Q vs. FY2008 3Q -

(¥ Billion / In accumulated amount)

Operating Income/loss    - 28.7    FY2008 3Q 14.7    FY2009 3Q - 14.0



# Details of Change in Profit

- FY2009 3Q vs. FY2008 3Q-

**Non-operating Income/Expenses**      + 1.6    FY2008 3Q 6.8    FY2009 3Q 8.5

Net Interest expense

**Extraordinary Income/Losses**      - 2.6    FY2008 3Q - 4.5    FY2009 3Q - 7.1)



# Shipbuilding

Main Products LNG Carriers LPG Carriers VLCCs Bulk Carriers Submarines and others

¥ Billion / In accumulated amount



<Unit of Orders Received and Sales of New Building Ships>

	Orders Received		Sales	
	FY2008 3Q	FY2009 3Q	FY2008 3Q	FY2009 3Q
LNG carriers		1	8(6)	5(5)
LPG carriers	1		3(2)	2(2)
VLCC			1(0)	1(0)
Bulk carriers	5		4(0)	10(6)
Submarines			1(1)	2(2)
Total	6	1	17(9)	20(15)

Note: ( ) = Sales units by percentage-of-completion method



# Rolling Stock

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Main Products : Electric train cars (incl. Shinkansen), Electri



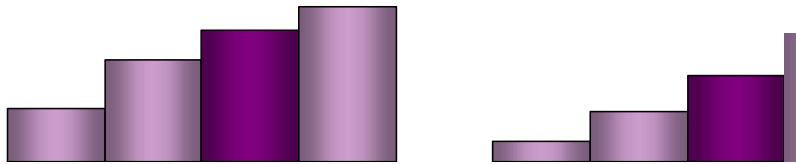




# **Consumer Products & Machinery**

# Hydraulic Machinery

Main Products Hydraulic components (pumps, motors & valves), Hydraulic systems for industrial use, Hydraulic marine machinery and others



# Others



# Financial Condition and Cash Flows

## Financial Condition

(¥ Billion)

290.4	<b>277.9</b>
(20.7%)Aü	<b>19.5%</b>

## Cash Flows

	FY2008 3Q	<b>FY2009 3Q</b>
Cash flows from operating activities	- 73.2	<b>- 98.7</b>
Cash flows from investing activities	- 46.8	<b>- 52.6</b>
Free Cash Flows	-120.1	<b>- 151.3</b>
Cash flows from financing activities	135.3	<b>151.6</b>



## **II. Forecast for FY2009**

# Consolidated Operating Performance

Orders Received

Net Sales

Operating Income

Recurring Profit

Net Income

11.7

3.0

**3.0**

- 8.7

0

/US\$

**90**

/EUR

# Forecast by Segment

# R&D/CAPEX/Number of Employees

( Billion / Persons)

FY2008 Actual

**FY2009 Forecast**

38.2

82.4

44.3

**52.0**

24,311

7,955

32,266

# Kawasaki, Working as One for the Good of the Planet

## Cautionary Statement

The performance outlook and the forecasts stated in this material were prepared by Kawasaki Heavy Industries, Ltd. (hereinafter, KHI) based on the circumstances at the release point, and include potential risks and uncertain factors that relate to economic conditions, foreign currency exchange rates, tax rules, regulations and other factors. Accordingly, please note that the actual operating results, financial position, and business deployment of KHI may sometimes differ considerably from the descriptions in the present projections.