## KAWASAKI HEAVY INDUSTRIES, LTD. AND CONSOLIDATED SUBSIDIARIES FLASH CONSOLIDATED FINANCIAL RESULTS

For the years ended March 31, 2007 and 2006

Operating results		Millions of yen								
		2007		2006	Change		2007			
Net sales Operating income	\	1,438,619 69,142	\	1,322,487 41,795	+9% +65%	\$	12,182,395 585,503			

- Notes: 1. This "FLASH CONSOLIDATED FINANCIAL RESULTS" and following financial statements have been prepared in conformity with generally accepted accounting principles and practices in Japan.
  - 2. All US\$ amounts in these statements represent the arithmetical results of translating Japanese yen to U.S. dollars on the basis of 118.09 yen =\$1, the rate prevailing as of March 31, 2007, solely for the convenience of the readers.
  - 3. Effective April 1, 2006, Kawasaki Heavy Industries, Ltd. and its consolidated subsidiaries adopted a new accounting standard for "Presentation of Net Assets in the Balance sheet" issued by the Accounting Standards Board of Japan. As a result of adopting the standard, "Minority interests" and "Gains/losses on hedging items" are presented in Shareholders' equity.
  - 4. Through the year ended March 31, 2006, expenses to develop new models in the Consumer Product and Machinery business were included in cost of sales as production costs.

    However, as expenditures in the expenses having research and development characteristics such as development of new technique or adaptation of new materials increase, the Company decided to include the expenses in selling and general administrative expenses from the year ended March 31, 2007 to improve the usefulness for the readers' decision making and comparability of financial statements. This change makes little impact on net income and as a result of this change, cost of sales decreased 18,008 million yen and selling and general administrative expenses contrarily increased the same amount compared with the previous manner.
    - In addition, the amount of the expenses included in cost of sales in the year ended March 31, 2006 was 14,417 million yen.

# **Condensed Consolidated Balance Sheets** *As of March 31, 2007 and 2006*

		M:11:			Thou	usands of U.S. dollars
		2007	s of yen	2006	-	2007
Assets:						
Current assets :						
Cash on hand and in banks	\	39,351	\	37,650	\$	333,229
Trade receivables, less allowance		442,577		438,204		3,747,795
Inventories		427,934		383,017		3,623,795
Other current assets		52,056		57,028		440,816
Total current assets		961,918		915,899		8,145,635
Investments and long-term loans less allowance		96,994		76,757		821,356
Net property, plant and equipment		253,819		246,219		2,149,369
Intangible and other assets		45,249		45,210		383,174
Total assets	$\overline{}$	1,357,980	\	1,284,085	\$	11,499,534
Liabilities and shareholders' equity:		, ,		, , , , , , , , , , , , , , , , , , ,		, ,
Current liabilities :						
Short-term borrowings						
and current portion of long-term debt	\	138,463	\	162,746	\$	1,172,521
Trade payables	•	412,501		409,942	r	3,493,107
Advances from customers		124,445		98,590		1,053,815
Other current liabilities		131,097		131,381		1,110,145
Total current liabilities		806,506		802,659		6,829,588
Long-term liabilities :			-	<u> </u>		-,,
Long-term debt, less current portion		165,754		157,057		1,403,624
Others		90,342		81,273		765,027
Total long-term liabilities		256,096		238,330		2,168,651
Minority interests		-		5,508		-
Shareholders' equity :		,		<u> </u>		
Common stock		103,188		92,085		873,808
Capital surplus		53,179		42,094		450,326
Retained earnings		125,799		100,776		1,065,281
Net unrealized gains on securities		19,342		14,097		163,790
Gains/losses on hedging items		(1,608)		· <u>-</u>		(13,617)
Foreign currency translation adjustments		(9,417)		(11,426)		(79,744)
Treasury stock		(55)		(38)		(466)
Minority interests		4,950 <sup>°</sup>		-		41,917
Total shareholders' equity		295,378		237,588		2,501,295
Total liabilities and shareholders' equity	<u>\</u>	1,357,980	\	1,284,085	\$	11,499,534

## Condensed Consolidated Statements of Operations For the years ended March 31, 2007 and 2006

·		Million	s of yen				ands of U.S. dollars
		2007		2006	%		2007
					Change		
Net sales	1	1,438,619	\	1,322,487	+9%eı	nses	
):							
hterest and diidend inom		3,807		3,225			32,238
Equity in income of unconsolidated							
subsidiaries and affiliates		2,694		(197)			22,813
Interest expense		(6,650)		(5,377)			(56,313)
Other, net		(23,725)		(16,146)			(200,906)
Income before income taxes and	'						
minority interests		45,268		23,300	+94%		383,335
Income taxes		(15,286)		(6,305)			(129,444)
Minority interests in net income of							
consolidated subsidiaries		(210)		(528)			(1,778)
Net income	<u>\</u>	29,772	\	16,467	+81%	\$	252,113

## Condensed Consolidated Statements of Cash Flows For the year ended March 31, 2007 and 2006

(Consolidated)

For the year ended March 31, 2007 and 2006					Tho	usands of
		Million	s of ve	en		U.S. dollars
		2006		2007		
Cash flows from operating activities:			-		-	
Income before income taxes and minority interests	\	45,268	\	23,300	\$	383,335
Adjustments to reconcile net income before income taxes and minority						
interests to net cash provided by operating activities:						
Depreciation and amortization		30,279		30,551		256,406
Increase in assets		(38,318)		(65, 251)		(324,481)
Increase in liabilities		24,261		44,559		205,445
Other		(15,630)		12,602		(132,357)
Net cash provided by operating activities	7	45,860	\	45,761	\$	388,348
Cash flows from investing activities:						
Acquisition of tangible and intangible assets		(35,276)		(39,259)		(298,721)
Acquisition of investments in securities		(10,089)		(5,765)		(85,435)
Other		2,053		8,514		17,385
Net cash used for investing activities	<u>\</u>	(43,312)	\	(36,510)	\$	(366,771)
Cash flows from financing activities:						
Increase (decrease) in short-term borrowings		(9,958)		7,391		(84,326)
Proceeds from long-term debt		62,061		24,657		525,540
Repayment of long-term debt		(48,586)		(44,987)		(411,432)
Other		(4,823)		(3,782)		(40,841)
Net cash used for financing activities	١	(1,306)	\	(16,721)	\$	(11,059)
Effect of exchange rate changes		482		703		4,081
Net increase (decrease) in cash and cash equivalents		1,724		(6,767)		14,599
Cash and cash equivalents at beginning of year		37,506		44,385		317,605
Decrease in cash and cash equivalents arising from exclusion of consolidated subsidiaries				(112)		
Cash and cash equivalents at end of year	<u>\</u>	39,230	\	37,506	\$	332,204

								Millions of	f yen							
		2007														
		External	Inte	rsegment	Total			Operating		perating	Total		De	preciation	Capital	
	sales		sales		sales		expenses		income (loss)		assets		and amortization		enditures	
Shipbuilding	Λ.	108,849	Λ.	1,861	Λ.	110,710	\	112,958	\	(2,248)	Λ.	117,832	٨	2,169	ν.	1,194
Rolling Stock																
& Construction Machinery		184,283		500		184,783		171,613		13,170		172,615		2,660		8,253
Aerospace		269,108		1,687		270,795		257,395		13,400		279,574		5,291		3,029
Gas Turbines & Machinery		183,309		14,410		197,719		187,882		9,837		165,412		3,076		5,354
Plant & Infrastructure Engineerin	g	122,062		19,670		141,732		144,163		(2,431)		141,472		1,816		996
Consumer Products & Machinery		403,702		9,184		412,886		385,323		27,563		303,730		10,539		12,828
Other		167,306		42,304		209,610		199,974		9,636		193,953		3,150		6,132
Total		1,438,619		89,616		1,528,235		1,459,308		68,927		1,374,588		28,701		37,786
Eliminations and corporate		-		(89,616)		(89,616)		(89,831)		215		(16,608)		1,578		1,483
Consolidated total	7	1,438,619	7		7	1,438,619	7	1,369,477	7	69,142	7	1,357,980	<u>\</u>	30,279	<u>\</u>	39,269

_							Millions o	-							
_	External sales	lr	Intersegment sales		Total sales	Operating expenses		Operating income (loss)		Total assets		Depreciation and amortization			Capital penditures
Shipbuilding \	109,69	97 \	1,428	\	111,125	\	112,833	\	(1,708)	\	105,210	\	2,700	\	1,990
Rolling Stock															
& Construction Machinery	168,30	06	917		169,223		160,419		8,804		179,478		2,350		3,272
Aerospace	218,53	33	2,013		220,546		210,845		9,701		268,871		5,295		12,113
Gas Turbines & Machinery	161,43	31	16,937		178,368		171,564		6,804		140,900		2,804		2,893
Plant & Infrastructure Engineering	164,50	06	20,972		185,478		193,972		(8,494)		135,448		1,859		733
Consumer Products & Machinery	366,96	60	6,759		373,719		353,819		19,900		280,972		11,020		15,480
Other	133,0	54	46,758		179,812		173,154		6,658		168,334		2,747		4,227
Total	1,322,48	37	95,784		1,418,271		1,376,606		41,665		1,279,213		28,775		40,708
Eliminations and corporate		-	(95,784)		(95,784)		(95,914)		130		4,872		1,776		1,016
Consolidated total	1,322,48	37 \		\	1,322,487	\	1,280,692	\	41,795	\	1,284,085	\	30,551	\	41,724

								Thousands of U	.S. c	lollars						
	2007															
		External	Inte	ersegment		Total	Operating		Operating		Total		Depreciation		Capital	
		sales		sales	sales		expenses		income (loss)		assets		and amortization		ex	penditures
Shipbuildina	\$	921.746	\$	15.759	\$	937.505	\$	956.542	\$	(19,037)	\$	997.815	\$	18.367	\$	10,111
Rolling Stock	Ψ.	02 1,1 10	Ψ.	.0,.00	Ψ	007,000	Ψ	000,012	Ψ.	(10,001)	Ψ.	007,070	Ψ.	.0,00.	Ψ	.0,
& Construction Machinery		1,560,530		4,234		1,564,764		1,453,239		111,525		1,461,724		22,525		69,887
Aerospace		2,278,838		14,286		2,293,124		2,179,651		113,473		2,367,465		44,805		25,650
Gas Turbines & Machinery		1,552,282		122,026		1,674,308		1,591,007		83,301		1,400,728		26,048		45,338
Plant & Infrastructure Engineering		1,033,635		166,568		1,200,203		1,220,789		(20,586)		1,198,002		15,378		8,434
Consumer Products & Machinery		3,418,596		77,771		3,496,367		3,262,960		233,407		2,572,021		89,245		108,629
Other		1,416,768		358,235		1,775,003		1,693,404		81,599		1,642,418		26,675		51,927
Total		12,182,395		758,879		12,941,274		12,357,592		583,682		11,640,173		243,043		319,976
Eliminations and corporate		<u>-</u>		(758,879)		(758,879)		(760,700)		1,821		(140,639)		13,363		12,559
Consolidated total	\$	12,182,395	\$	-	\$	12,182,395	\$	11,596,892	\$	585,503	\$	11,499,534	\$	256,406	\$	332,535

#### (b) Information by geographic area

### Millions of yen

						20	JU /					
		External sales	ersegment sales		Total sales		Operating expenses	Operating income (loss)			Total assets	
Japan	\	1,042,993	\	278,960	\	1,321,953	Λ.	1,256,266	\	65,687	\	1,230,124
North America		261,254		18,017		279,271		277,533		1,738		202,539
Europe		98,842		4,320		103,162		100,783		2,379		70,360
Asia		22,690		18,737		41,427		40,728		699		26,081
Other Areas		12,840		187		13,027		12,808		219		2,869

### Net sales, orders and order backlog by industry segment

For the years ended March 31, 2007 and 2006

						Thousands of
		Million		U.S. dollars		
					%	
	2007	7		2006	Change	2007
Net sales :						
Shipbuilding	\ 108,849	(8%)	\ 109,	697 <b>(8%)</b>	-1%	\$ 921,746
Rolling Stock,						
& Construction Machinery	184,283	(13%)	168,	, ,	+9%	1,560,530
Aerospace	269,108	(19%)	218,	. ,	+23%	2,278,838
Gas Turbines & Machinery	183,309	(13%)	161,	431 <i>(12%)</i>	+14%	1,552,282
Plant & Infrastructure Engineering	122,062	(8%)	164,	506 (12%)	-26%	1,033,635
Consumer Products & Machinery	403,702	(28%)	366,	960 <b>(28%)</b>	+10%	3,418,596
Other	167,306	(11%)	133,	054 (10%)	+26%	1,416,768
Total	1,438,619	(100%)	1,322,	487 <i>(100%)</i>	+9%	12,182,395
Orders:						
Shipbuilding	135,600	(9%)	128,	323 (10%)	+6%	1,148,277
Rolling Stock,						
& Construction Machinery	269,120	(17%)	203,	165 (15%)	+32%	2,278,940
Aerospace	255,613	(16%)	229,	257 (17%)	+11%	2,164,561
Gas Turbines & Machinery	204,847	(13%)	188,	068 (14%)	+9%	1,734,668
Plant & Infrastructure Engineering	150,221	(9%)	97,	332 (7%)	+54%	1,272,089
Consumer Products & Machinery	403,702	(25%)	366,	960 (27%)	+10%	3,418,596
Other	173,585	(11%)	138,	526 (10%)	+25%	1,469,938
Total	\ <b>1<i>6</i>59,256</b> 88	(100%)	\ 1,351,	631 (100%)	+18%	\$ 13,487,069
	185155					
	1 <b>\$</b> 5,155					Thousands of
		Million	is of yen			U.S. dollars
	As o	of		As of	%	As of
	Mar. 31,	2007	Ma	r. 31, 2006	Change	Mar. 31, 2007
Order backlog :	1 <b>,6</b> 5,155					
Shipbuilding Rolling Stock,	\ 313,987	(21%)	\ 289,	227 (22%)	+9%	\$ 2,658,879
& Construction Machinery	434,419	(29%)	346,	310 <b>(26%)</b>	+25%	3,678,711
Aerospace	, <u>2</u> 86,699	(20%)	301,	599 (23%)	-5%	2,427,801
Gas Turbines & Machinery	286,699 1 <b>6</b> 5,155 216,886	(15%)	195,		+11%	1,836,616
Plant & Infrastructure Engineering	172,255	(12%)	144,		+19%	1,458,676
Consumer Products & Machinery	· -	(-%)	·	- (-%)	-%	-
Other	40,909	(3%)	34.0	053 (3%)	+20%	346,422
Total	<b>\ 1,465,155</b>	. ,	,	, ,		•
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