Q&A at the Conference on Financial Results for FY2017

	Question	
	Q2	
	What is the status of ROIC rating? estructuring. We carry out	
οu	r plan that before-tax ROIC reach 8% by fiscal year 2020 even in BUs that	
ta	kes time to improve.	
	Q3	A3
	How is the restructuring of the Ship & Offshore Structure segment progressing?	We hold a monthly meeting to confirm the progress of the restructuring and
		this segment pass through set stage gates on track.

Question Answer

Q4

Tc 3 Tc 0.004 Tw 2.386(6r3.47-1)948

Question	Answer
Q6	A6

What is your Free Cash Flow outlook going forward?