

# KAWASAKI HEAVY INDUSTRIES, LTD. AND CONSOLIDATED SUBSIDIARIES

## FLASH CONSOLIDATED FINANCIAL RESULTS

April 25, 2019  
(Consolidated)

For the year ended March 31, 2019 and 2018

### Operating results

	Millions of yen		Thousands of U.S. dollars	
	Year ended	Year ended	Year ended	Year ended
Net sales	\ 1,594,743	\ 1,574,242	\$ 14,365,760	\$ 13,916,091
Operating profit	64,023	55,925	576,732	540,609
Profit attributable to owners of parent	27,453	28,915	247,302	247,302
Earnings per share (Yen)	164.34	173.09		

### Financial position

Total assets	\ 1,838,855	\ 1,785,028	\$ 16,564,769	\$ 16,091,000
Net assets	492,261	481,386	4,434,384	4,381,386
Number of shares issued and outstanding	167,045	167,047		
Equity Ratio	25.9%	26.1%		

### Cash flows

Operating activities	\ 109,762	\ 56,050	\$ 988,758	\$ 988,758
Investing activities	(85,344)	(80,590)	(768,796)	(768,796)
Financing activities	(19,771)	37,770	(178,101)	(178,101)
Cash and cash equivalents at end of period	68,311	64,362	615,359	615,359

### Fiscal year forecast

One year ending March 31, 2020	\ 1,700,000	\ 72,000	\	\
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- Notes :
1. This "FLASH CONSOLIDATED FINANCIAL RESULTS" and following financial statements have been prepared in conformity with generally accepted accounting principles and practices in Japan.
  2. All US\$ amounts in these statements represent the arithmetical results of translating Japanese yen to U.S. dollars on the basis of H 111.01=\$1, the rate prevailing as of March 29, 2019, solely for the convenience of the readers.
  3. As KHI carried out a share consolidation with a 10:1 ratio of common shares with an effective date of October 1, 2017, earnings per share has been calculated assuming that this share consolidation was carried out at the beginning of the fiscal year ended March 31, 2018.
  4. The company has reported its segment information for the year ended March 31, 2019 and 2018 based on the new reportable segments: Aerospace Systems, Energy System & Plant Engineering, Precision Machinery & Robot, Ship & Offshore Structure, Rolling Stock, Motorcycle & Engine, and Other.

## Consolidated Balance Sheets

*F.FAs* of March 31, 2019 and 2018

(Consolidated)

## Consolidated Statements of Profit and Loss

For the year ended March 31, 2019 and 2018

Net sales	\	<b>1,594,743</b>	\	1,574,242	\$	14,365,760
Cost of sales		<b>1,326,668</b>		1,319,715		11,950,887
Gross profit		<b>268,075</b>		254,527		2,414,873
Selling, general and administrative expenses						
Salaries and allowances		<b>54,952</b>		52,502		495,018
Research and development expenses		<b>48,734</b>		45,434		439,005
Other		<b>100,364</b>		100,665		904,099
Total selling, general and administrative expenses		<b>204,052</b>		198,602		1,838,141
Operating profit		<b>64,023</b>		55,925		576,732
Non-operating income						
Interest income		<b>909</b>		720		8,188
Dividend income		<b>294</b>		291		2,648
Gain on sales of securities		<b>862</b>		46		7,765

**(Consolidated)**

**Consolidated Statements of Cash Flows**



**Segment information**  
**Information by reportable segment**

For the year ended March 31, 2019

Millions of yen									
Year ended Mar. 31, 2019									
	External sales	Intersegment sales	Total sales	Operating income(loss)	Total assets	Depreciation and amortization	Investment for affiliates applied for equity methods	Capital expenditures	
Aerospace Systems	\ 463,958	\ 12,089	\ 476,048	\ 32,611	\ 649,260	\ 21,299	\ -	\ 24,022	
Energy System & Plant Engineering	253,041	19,899	272,940	11,634	301,798	3,412	18,552	2,237	
Precision Machinery & Robot	222,095	17,151	239,247	21,352	205,199	8,220	634	11,636	
Ship & Offshore Structure	78,974	4,549	83,523	1,090	121,918	1,559	45,955	2,360	
Rolling Stock	124,689	27	124,716	(13,797)	211,102	2,615	133	3,358	
Motorcycle & Engine	356,847	718	357,566	14,366	283,770	15,317	1,549	18,505	
Other	95,136	41,136	136,273	2,501	93,601	1,527	3,509	861	
Total	1,594,743	95,572	1,690,316	69,760	1,866,652	53,953	70,334	62,982	
Eliminations and corporate	-	(95,572)	(95,572)	(5,737)	(27,797)	5,069	-	3,918	
Consolidated total	\ 1,594,743	\ -	\ 1,594,743	\ 64,023	\ 1,838,855	\ 59,022	\ 70,334	\ 66,900	

Thousands of U.S. dollars									
Year ended Mar. 31, 2019									
	External sales	Intersegment sales	Total sales	Operating income(loss)	Total assets	Depreciation and amortization	Investment for affiliates applied for equity methods	Capital expenditures	
Aerospace Systems	\$ 4,179,425	\$ 108,900	\$ 4,288,334	\$ 293,766	\$ 5,848,662	\$ 191,866	\$ -	\$ 216,395	
Energy System & Plant Engineering	2,279,443	179,254	2,458,697	104,801	2,718,656	30,736	167,120	20,151	
Precision Machinery & Robot	2,000,676	154,500	2,155,184	192,343	1,848,473	74,047	5,711	104,819	
Ship & Offshore Structure	711,413	40,978	752,392	9,819	1,098,261	14,044	413,972	21,259	
Rolling Stock	1,123,223	243	1,123,466	(124,286)	1,901,649	23,556	1,198	30,250	
Motorcycle & Engine	3,214,548	6,468	3,221,025	129,412	2,556,256	137,979	13,954	166,697	
Other	857,004	370,561	1,227,574	22,530	843,176	13,756	31,610	7,756	
Total	14,365,760	860,931	15,226,700	628,412	16,815,170	486,019	633,583	567,354	
Eliminations and corporate	-	(860,931)	(860,931)	(51,680)	(250,401)	45,663	-	35,294	
Consolidated total	\$ 14,365,760	\$ -	\$ 14,365,760	\$ 576,732	\$ 16,564,769	\$ 531,682	\$ 633,583	\$ 602,648	

**Orders by reportable segment**

*For the year ended March 31, 2019 and 2018*

**Orders :**

Aerospace Systems \	<b>431.6</b> \	498.9	\$	<b>3,888</b>
Energy System & Plant Engineering	<b>263.5</b>	223.6		<b>2,374</b>