#### KAWASAKI HEAVY INDUSTRIES, LTD. AND CONSOLIDATED SUBSIDIARIES FLASH CONSOLIDATED FINANCIAL RESULTS

For three months ended June 30, 2015 and 2014 and one year ended March 31, 2015

# **Operating results**

Net sales Operating income Profit attributable to owners of parent Earnings per share (Yen) <b>Financial condition</b>		Millions months ended un. 30, 2015 340,042 14,819 7,492 4.4	Thre	n ee months ended Jun. 30, 2014 304,154 10,904 5,416 3.2		ands of U.S. dollars pree months ended Jun. 30, 2015 2,776,306 120,991 61,169
		Millions of yen / <sup>-</sup> As o	Thousands of U.S. dollars			
Total assets Net assets Number of shares issued and outstanding Equity Ratio	۸	1,707,876 444,768 1,670,604 25.1%	١	1,662,283 447,957 1,670,613 25.9%	\$	13,944,121 3,631,352
Cash flows					Thous	sands of U.S. dollars
Operating activities Investing activities Financing activities Cash and cash equivalents at end of term	٨	(67,444) (20,850) 84,381 42,865	١	(38,067) (11,747) 49,936 40,033	\$	(550,653) (170,231) 688,936 349,975
Fiscal year forecast						
One year ending March 31, 2016	١	1,650,000	١	102,000	١	

July 31, 2015 (Consolidated)

#### (Consolidated)

- Notes: 1. This "FLASH CONSOLIDATED FINANCIAL RESULTS" and following financial statements have been prepared in conformity with generally accepted accounting principles and practices in Japan.
  - 2. All US\$ amounts in these statements represent the arithmetical results of translating Japanese yen to U.S. dollars on the bU4an.

## **Condensed Consolidated Balance Sheets**

As of June 30 and March 31, 2015

					Tł	nousands of
	Millions of yen					U.S. dollars
		lun. 30, 2015		/lar. 31, 2015		Jun. 30, 2015
Assets :	J	un. 30, 2015	N	nal. 31, 2015		Jun. 30, 2015
Current assets :						
Cash on hand and in banks	١	46,744	Λ	51,645	\$	381,645
Receivables, less allowance		432,427		436,831		3,530,592
Inventories		530,197		498,652		4,328,845
Other current assets		102,509		85,934		836,947
Total current assets		1,111,877		1,073,062		9,078,029
Investments and long-term loans less allowance		112,941		110,410		922,119
Net property, plant and equipment		425,105		420,554		3,470,811
Intangible and other assets		57,953		58,257		473,162
Total assets	Ν.	1,707,876	Λ	1,662,283	\$	13,944,121
Liabilities and net assets :						

## **Condensed Consolidated Statements of Income**

For three months ended June 30, 2015 and 2014

					Т	housands of
		Millions		U.S. dollars		
	Three	months ended	Three months ended		Thr	ee months ended
	Ju	n.30, 2015	Jun.30, 2014	Change		Jun.30, 2015
Net sales	1	340,042	\ 304,154	+12%	\$	2,776,306
Cost of sales		281,226	253,170			2,296,097
Gross profit		58,816	50,984			480,209
Selling, general and administrative expenses		43,997	40,080			359,218
Operating income		14,819	10,904	+36%		120,991
Other income (expenses) :						
Interest and dividend income		295	246			2,408
Equity in income of unconsolidated						
subsidiaries and affiliates		250	2,465			2,041
Interest expense		(883)	(990)			(7,209)
Other, net		877	(5,931)			7,160
Income before income taxes and						
non-controlling interests		15,358	6,694			125,391
Income taxes		(7,568)	(619)			(61,789)
Profit attributable to non-controlling interests		(298)	(659)			(2,433)
Profit attributable to owners of parent	١	7,492	\ 5,416	+38%	\$	61,169
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(Consolidated)

#### Net sales, orders and order backlog by reportable segment

For three months ended June 30,2015 and 2014 and as of June 30 and March 31, 2015

Millions of yen Three months ended Three months ended							%	Thousands of U.S. dollars Three months ended	
	•	Jun. 30, 2015		•	Jun. 30, 2	Change		lun. 30, 2015	
Net sales :		0011. 00, 2	.010		0011. 00, Z		Unange	0	un. 00, 2010
Ship Offshore Structure	ς.	23,484	(7%)	$\mathbf{x}$	18,350	(6%)	+28%	\$	191,737
Rolling Stock	`	32,155	(10%)	`	30,464	(10%)	+20%	Ψ	262,532
Aerospace		76,038	(22%)		65,403	(22%)	+16%		620,819
Gas Turbine & Machinery		70,030 51,970	(22%) (15%)		42,799	(22 %) (14%)	+10%		424,314
Plant & Infrastructure		23,499	(7%)		21,053	(7%)	+21%		191,859
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Motorcycle & Engine		72,115	(21%)		64,892	(21%)	+11%		588,790
Precision Machinery		29,985	(9%)		30,634	(10%)	-2%		244,815
Other		30,796	(9%)		30,559	(10%)	+1%		251,440
Total	١	340,042	(100%)	\	304,154	(100%)	+12%	\$	2,776,306
Orders :									
Ship Offshore Structure	Ν	17,259	(5%)	Λ	14,586	(4%)	+18%	\$	140,912
Rolling Stock		46,976	(14%)		67,426	(20%)	-30%		383,540
Aerospace		52,673	(15%)		41,983	(13%)	+25%		430,053
Gas Turbine & Machinery		35,225	(10%)		43,261	(13%)	-19%		287,597
Plant & Infrastructure		55,394	(16%)		35,275	(11%)	+57%		452,269
Motorcycle & Engine		72,115	(21%)		64,892	(20%)	+11%		588,790
Precision Machinery		31,130	(9%)		31,700	(9%)	-2%		254,163
Other		32,951	(10%)		34,740	(10%)	-5%		269,036
Total	1	343,723	(100%)	N	333,863	(100%)	+3%	\$	2,806,360
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Millions of yen As of %								Thousands of U.S. dollars As of	
	Jun. 30, 2	Jun. 30, 2015		Mar. 31, 2015		Change Jun. 3		Jun. 30, 2015	
Order backlog :									
Ship Offshore Structure	\ 260,407	(14%)	Λ.	264,281	(15%)	-1%	\$	2,126,118	
Rolling Stock	428,608	(23%)		405,999	(22%)	+6%		3,499,412	
Aerospace	484,663	(26%)		488,431	(27%)	-1%		3,957,078	
Gas Turbine & Machinery	323,275	(18%)		336,441	(19%)	-4%		2,639,410	
Plant & Infrastructure	290,129	(16%)		255,522	(14%)	+14%		2,368,786	
Motorcycle & Engine	-	( - %)		-	(-%)	-%		-	
Precision Machinery	27,471	(1%)		26,325	(1%)	+4%		224,289	
Other	30,693	(2%)		28,534	(2%)	+8%		250,599	
Total	<b>\ 1,845,246</b>	(100%)	١	1,805,533	(100%)	+2%	\$	15,065,692	

# Net Sales by