#### KAWASAKI HEAVY INDUSTRIES, LTD. AND CONSOLIDATED SUBSIDIARIES FLASH CONSOLIDATED FINANCIAL RESULTS

- Notes: 1. This "FLASH CONSOLIDATED FINANCIAL RESULTS" and following financial statements have been prepared in conformity with generally accepted accounting principles and practices in Japan.
  - All US\$ amounts in these statements represent the arithmetical results of translating Japanese yen to U.S. dollars on the basis of 102.92=\$1, the rate prevailing as of March 31, 2014, solely for the convenience of the readers.

#### **Condensed Consolidated Balance Sheets**

As of March 31, 2014 and 2013

Millions of yen

Thousands of

## **Condensed Consolidated Statements of Income**

For the year ended March 31, 2014 and 2013

1 of the year chaca that in 51, 2014 and 2015		Millions	Thousands of U.S. dollars				
	2014			2013	Change		2014
Net sales	?	1,385,482	?	1,288,881	+8%	\$	13,461,737
Cost of sales		1,140,293		1,085,469			11,079,411
Gross profit		245,189		203,412			2,382,326
Selling, general and administrative expenses		172,838		161,350			1,679,344
Operating income		72,351		42,062	+72%		702,982
Other income (expenses) :							
Interest and dividend income		1,317		1,641			12,796
Equity in income of unconsolidated							
subsidiaries and affiliates		7,016		8,530			68,169
Interest expense		(3,991)		(4,151)			(38,777)
Other, net		(15,383)		(1,930)			(149,465)
Income before income taxes and							
minority interests		61,310		46,152			595,705
Income taxes		(20,312)		(13,141)			(197,357)
Minority interests in net income of							
F•F•F•F•F•Fe5nFolidated subsidiaries		(2,397)		(2,147)			(23,290)
Net income	?	38,601	?	30,864	+25%	\$	375,058

### Condensed Consolidated Statements of Cash Flows

For the year ended March 31, 2014 and 2013

	F Millions of ven					Thousands of U.S. dollars		
Cash flows from operating activities:		2014	2013					
Income(loss) before income taxes and minority interests	?	61,310	?	46,152	\$	595,705		

#### Segment information

(a) Information b y reportable se gment For the year ended March 31, 2014

Ship <b>H</b> Offshore Structure ?	80,863 ?	1.777 ?	82,640 ?	84,646 ?	(2.006) ?	129,543 ?	756 <b>?</b>	- 2	49,090 ?	1.533
Ship <b>n</b> Olishole Structure ?	00,003 f	1,/// <b>f</b>	02,040 <i>f</i>	04,040	(2,000)	129,545 f	750 <b>f</b>	- /	49,090 <b>f</b>	1,555

# Net sales, orders and order backlop by reportable segment For the year ended March 31,2014 and 2013

								-	Thousands of	
		Millions of yen							U.S. dollars	
		2014		2013			%		2014	
Net sales :										
ShipH Offshore Structure	?	80,863	(6%)	?	90,343	(7%)	-10%	\$	785,688	
Rolling Stock		147,951	(11%)		129,973	(10%)	+14%		1,437,534	
Aerospace		280,737	(20%)		239,172	(19%)	+17%		2,727,721	
Gas Turbine & Machinery		189,241	(14%)		207,008	(16%)	-9%		1,838,719	
Plant & Infrastructure		103,898	(7%)		115,813	(9%)	-10%		1,009,502	
Motorcycle & Engine										