# KAWASAKI HEAVY INDUSTRIES, LTD. AND CONSOLIDATED SUBSIDIARIES FLASH CONSOLIDATED FINANCIAL RESULT $\,$ S

For the year ended March 31, 2011 and 2010

Operating results						Thousands of
Net sales Operating income Net income Earnings per share (Yen)	>	Millions 2011 1,226,949 42,628 25,965 15.5	of yen >	2010 1,173,473 (1,316) (10,860) (6.5)	\$	U.S. dollars 2011 14,755,850 512,663 312,266
Financial condition	-	Total assets		Net assets	R	atio of net assets less
				1101 000010	n	ninority interests to otal assets
As of March 31, 2011 As of March 31, 2010 As of March 31, 2011	<b>&gt;</b>	1,354,278 1,352,439 16,287,167	<b>&gt;</b>			21% 20% <i>9</i> L
	1	/ U.S. dollars Net assets per share	Num	isand shares ber of shares d and outstanding		
As of March 31, 2011 As of March 31, 2010 As of March 31, 2011	<b>&gt;</b> \$	173.0 166.1 2.08		1,670,546 1,667,848 <i>9L</i>		
Cash flows						Thousands of U.S. dollars
Operating activities Investing activities Financing activities Cash and cash equivalents at end of to	> erm	2011 81,929 (52,942) (18,862) 44,629	>	2010 30,178 (63,277) 35,911 34,137	\$	2011 985,315 (636,704) (226,843) 536,728

- Notes: 1. This "FLASH CONSOLIDATED FINANCIAL RESULTS" and following financial statements have been prepared in conformity with generally accepted accounting principles and practices in Japan.
  - 2. All US\$ amounts in these statements represent the arithmetical results of translating Japanese yen to U.S. dollars on the basis of :0 83.15=\$1, the rate prevailing as of March 31, 2011, solely for the convenience of the readers.

### **Condensed Consolidated Statements of Operations**

For the years ended March 31, 2011 and 2010

1 of the years chaca march 31, 2011 and 2010		ousands of I.S. dollars				
		2011		2010	<b>G</b>	 2011
Net sales	>	1,226,949	>	1,173,473	+5%	\$ 14,755,850
Cost of sales		1,037,079		1,023,610		 12,472,387
Gross profit		189,870		149,863		 2,283,463
Selling, general and administrative expenses		147,242		151,179		1,770,800
Operating income (loss)		42,628		(1,316)		512,663
Other income (expenses):						
Interest and dividend income		2,306		3,615		27,733
Equity in income of unconsolidated						
subsidiaries and affiliates		9,205		6,522		110,703
Interest expense		(4,677)		(5,399)		(56,247)
Other, net		(10,867)		(7,243)		(130,691)
Income (loss) before income taxes and						
minority interests		38,595		(3,821)		464,161
Income taxes		(10,837)		(5,983)		(130,330)
Minority interests in net income of						
AíAíAíAíAíAíAóAíAólidated subsidiaries		(1,793)		(1,056)		(21,565)
Net income (loss)	>	25,965	>	(10,860)		\$ 312,266

## Condensed Consolidated Statements of Cash Flows For the year ended March 31, 2011 and 2010

			AíAíA	housands of		
	Millions of yen					
2011		2010		2011		
Income (loss) before income taxes and minority interests > :	38,595 >	(3,821)	\$	464,161		
Adjustments to reconcile net income (loss) before income taxes and minority						
interests to net cash provided by operating activities:						
Depreciation and amortization	50,276	51,423		604,642		
Decrease in assets	5,774	49,184		69,440		
Decrease in liabilities	(7,593)	(71,410)		(91,316)		
Other	(5,123)	4,802		(61,612)		
<b>等地</b> s <u>&gt; </u>	81,929 >	30,178	\$	985,315		
Acquisition of tangible and intangible assets	52,295)	(65,962)		(628,923)		
Acquisition of investments in securities	(350)	(123)		(4,209)		
Other	(297)	2,808		(3,572)		
<b>S</b> (!	52,942) >	(63,277)	\$	(636,704)		
Increase (Decrease) in short-term borrowings	53,670)	(21,463)		(645,460)		
•	44,000	94,793		529,164		
· · · · · · · · · · · · · · · · · · ·	(4,836)	(31,518)		(58,159)		
. ,	(4,356)	(5,901)		(52,388)		
	18,862) >	27.11	\$	(226,843)		
<b>Eigh</b> 367	_	(88)		4,413		
talialiq .	10,492	2,724		126,181		
	34,137	31,413		410,547		
	44,629 >	34,137	\$	536,728		

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Millions of yen

External	Intersegment	Total	Operating	Operating	Total	Depreciation	Capital
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Segment information
(a) Information by reportable segment

	External sales		Inte	ersegment sales		Total sales		Operating expenses		perating me (loss)		Total assets	·	reciation and ortization	Impai Lo	rment	af ap <sub>l</sub>	stment for filiates blied for equity ethods		Capital enditures
Ship <b>Bc</b> Offshore Structure	>	151,893	>	1.565	>	153,458	>	151,908	>	1,550	>	128,948	>	4,350	>	_	>	13,133	>	6,693
Rollin g Stock		150,071		1,755		151,826		143,100		8,726		161,648		3,165		-		77		4,843
Aeros pace		188,892		2,005		190,897		187,131		3,766		304,371		8,192		-				9,142
Gas Turbine & Machiner y		191,379		22,765		214.144		205,203		8,941		215,874		6,222		-		190		10,278
Plant & Infrastructure		107,580		11,122		118,702		110,758		7,944		115,408		1,478		-		7,719		1,533
Motorc ycle & En gine		203,084		1,550		204,634		231,639		(27,005)		219,150		18,483		-		998		16,335
Precision Machiner y		82,715		10,261		92,976		89,561		3,415		75,066		4,683		-		-		3,052
Other		97,859		32,551		130,410		131,488		(1,078)		154,655		3,066		-		2,210		5,553
Total		1,173,473		83,574		1,257,047		1,250,788		6,259		1,375,120		49,639		-		24,327		57,429
Eliminations and cor porate		-		(83,574)		(83,574)		(75,999)		(7,575)		(22,681)		1,784		-		-		1,843
Consolidated total	>	1,173,473	>	-	>	1,173,473	>	1,174,789	>	(1,316)	>	1,352,439	>	51,423						

Investment for

Segment information
(a) Information by reportable segment

External sales	Intersegment sales	Total sales	Operating expenses	Operating income (loss)	Total assets	Depreciation and amortization	Impairment Loss	affiliates applied for equity methods	Capital expenditures
								meinoas	