(Consolidated)

# KAWASAKI HEAVY INDUSTRIES, LTD. AND CONSOLIDATED SUBSIDIARIES FLASH CONSOLIDATED FINANCIAL RESULTS

For nine months ended December 31, 2010 and 2009 and one year ended March 31, 2010

| Operating results   |  |  | Thousands of  |  |  |
|---|--|--|---|--|--|
|   | Millions   | U.S. dollars   |   |  |  |
| Net sales<br>Operating income<br>Net income<br>Earnings per share (Yen) | Nine months ended Dec. 31, 2010 ¥ 870,540 38,750 28,159 16.8 | Nine months ended Dec. 31, 2009  798,060 (14,046) (10,323) (6.1) | Nine months ended<br>Dec. 31, 2010<br>\$ 10,689,341<br>475,810<br>345,763 |  |  |
|   |  |  |   |  |  |
| Financial condition   |  |  |   |  |  |
|   | Total assets   | Net assets   | Ratio of net assets less<br>minority interests to<br>total assets         |  |  |
| <b>As of December 31, 2010</b> As of March 31, 2010                     | <b>¥ 1,399,980</b> 1,352,439                                 | ¥  | <b>20%</b><br>20%   |  |  |
| As of December 31, 2010   | \$ 17,190,324  | \$   | _   |  |  |
|   | Yen / U.S. dollars<br>Net assets<br>per share                | Thousand shares<br>Number of shares<br>issued and outstanding    |   |  |  |
| <b>As of December 31, 2010</b> As of March 31, 2010 <i>A</i>            | <b>¥ 174.2</b><br>166.1                                      | <b>1,670,424</b><br>1,667,848                                    |   |  |  |

- Notes: 1. This "FLASH CONSOLIDATED FINANCIAL RESULTS" and following financial statements have been prepared in conformity with generally accepted accounting principles and practices in Japan.
  - 2. All US\$ amounts in these statements represent the arithmetical results of translating Japanese yen to U.S. dollars on the basis of :0 81.44=\$1, the rate prevailing as of December 31, 2010, solely for the convenience of the readers.

## Condensed Consolidated Balance Sheets As of December 31 and March 31, 2010

|  |               |              |           | Thousands of   |                          |                                   |  |  |
|--|---------------|--------------|-----------|----------------|--------------------------|-----------------------------------|--|--|
|  |               | Million      | ns of yer | U.S. dollars   |                          |                                   |  |  |
|  |               | As of        |           | As 6           |                          | As of                             |  |  |
|  | Aí <i>A</i> Ū | ec. 31, 2010 | AíAí:     | ¤:¸:É::w:Š:^:j | f:w <i>:</i> <b>4</b> 66 | <b>ል</b> ‡?፫¼:º:w:Š:ˆ:ƒ:w:‰:‡:ˆ:‡ |  |  |
| Assets:  |               |              |           |                |                          | -                                 |  |  |
| Current assets :                               |               |              |           |                |                          |                                   |  |  |
| Cash on hand and in banks                      | >             | 38,045       | >         | 34,745         | \$                       | 467,153                           |  |  |
| Receivables, less allowance                    |               | 430,894      |           | 417,999        |                          | 5,290,938                         |  |  |
| Inventories                                    |               | 443,207      |           | 418,224        |                          | 5,442,129                         |  |  |
| Other current assets                           |               | 68,784       |           | 60,710         |                          | 844,598                           |  |  |
| Total current assets                           |               | 980,930      |           | 931,678        |                          | 12,044,818                        |  |  |
| Investments and long-term loans less allowance |               | 63,009       |           | 60,628         |                          | 773,686                           |  |  |
| Net property, plant and equipment              |               | 280,961      |           | 284,408        |                          | 3,449,914                         |  |  |
| Intangible and other assets                    |               | 75,080       |           | 75,725         |                          | 921,906                           |  |  |
| Total assets                                   | >             | 1,399,980    | >         | 1,352,439      | \$                       | 17,190,324                        |  |  |
| Liabilities and net assets :                   |               |              |           |                |                          |                                   |  |  |
| Current liabilities :                          |               |              |           |                |                          |                                   |  |  |
| Short-term borrowings                          |               |              |           |                |                          |                                   |  |  |
| and current portion of long-term debt          | >             | 267,081      | >         | 158,799        | \$                       | 3,279,481                         |  |  |
| Payables                                       |               | 282,357      |           | 302,739        |                          | 3,467,055                         |  |  |
| Advances from customers                        |               | 89,018       |           | 99,532         |                          | 1,093,050                         |  |  |
| Other current liabilities                      |               | 103,256      |           | 131,853        |                          | 1,267,880                         |  |  |
| Total current liabilities                      |               | 741,712      |           | 692,923        |                          | 9,107,466                         |  |  |
| Long-term liabilities :                        |               |              |           | •              |                          |                                   |  |  |
| Long-term debt, less current portion           |               | 257,936      |           | 270,110        |                          | 3,167,190                         |  |  |
| Others   |               | 101,068      |           | 106,353        |                          | 1,241,012                         |  |  |
| Total long-term liabilities                    |               | 359,004      |           | 376,463        |                          | 4,408,202                         |  |  |
| Net assets :                                   |               |              |           |                |                          |                                   |  |  |
| Common stock                                   |               | 104,328      |           | 104,328        |                          | 1,281,041                         |  |  |
| Capital surplus                                |               | 54,242       |           | 54,275         |                          | 666,036                           |  |  |
| Retained earnings                              |               | 160,872      |           | 137,689        |                          | 1,975,343                         |  |  |
| Treasury stock                                 |               | (36)         |           | (552)          |                          | (442)                             |  |  |
| Net unrealized gains on securities             |               | 4,119        |           | 5,305          |                          | 50,577                            |  |  |
| Gains (losses) on hedging items                |               | (1,600)      |           | (162)          |                          | (19,646)                          |  |  |
| Foreign currency translation adjustments       |               | (30,785)     |           | (23,803)       |                          | (378,008)                         |  |  |
| Minority interests                             |               | 8,124        |           | 5,973          |                          | 99,755                            |  |  |
| Total net assets                               |               | 299,264      |           | 283,053        |                          | 3,674,656                         |  |  |
| Total liabilities and net assets               | >             | 1,399,980    | >         | 1,352,439      | \$                       | 17,190,324                        |  |  |

### Condensed Consolidated Statements of perations

For nine months ended December 31, 2010 and 2009

| To Time Months chaca becomber 51, 2010      | Millions          | of yen       |                   | Thousands of U.S. dollars |
|---|-------------------|--------------|-------------------|---------------------------|
|   | Nine months ended | 9N           | Nine months ended |                           |
|   | Dec.31, 2010      | Dec.31, 2009 | Change            | Dec.31, 2010              |
| Net sales                                   | > 870,540         | > 798,060    | +9%               | \$ 10,689,341             |
| Cost of sales                               | 727,703           | 702,313      |                   | 8,935,449                 |
| Grossprofit                                 | 142,837           | 95,747       |                   | 1,753,892                 |
| Selling, general and administrative peanse  | 104,087           | 109,793      |                   | 1,278,082                 |
| Operating income(loss)                      | 38,750            | (14,046)     |                   | 475,810                   |
| Other income(expense):                      |                   |              |                   |                           |
| Interest and dividend incom                 | 1,901             | 2,937        |                   | 23,342                    |
| Equity in income of unconsolidate           |                   |              |                   |                           |
| subsidiaries and affiliates                 | 7,076             | 4,363        |                   | 86,886                    |
| Interest epsense                            | (3,590)           | (4,184)      |                   | (44,081)                  |
| Other, net                                  | 505_              | (1,759)      |                   | 6,201                     |
| Income(loss) before income taxes and        |                   |              |                   |                           |
| minority interest                           | 44,642            | (12,689      |                   | 548,158                   |
| Income taxes                                | (15,029)          | 3,078        |                   | (184,540)                 |
| Minority interests in net income o          |                   |              |                   |                           |
| AíAíAíAíAíAíAíAíAíAíAíOlidated subsidiaries | (1,454)           | (712)        |                   | (17,855)                  |
| Net income (loss)                           | > 28,159          | > (10,323)   |                   | \$ 345,763                |

### (Consolidated)

## Condensed Consolidated Statements of Cash Flows For nine months ended December 31, 2010 and 2009

AíAíAThousands of

Millions e4yen

# Segment information (a) Information by industry segment

### Millions of yen

|                                    | External Intersegment sales sales |         |   | Total<br>sales | C | Operating C<br>expenses | Operating income ( | (loss)                               |                             |   |
|------------------------------------|-----------------------------------|---------|---|----------------|---|-------------------------|--------------------|--------------------------------------|-----------------------------|---|
| Shipbuilding                       | >                                 | 111,725 | > | 1,116          | > | 112,841                 | >                  | 112,062                              | >                           | 779   |
| Rolling Stock                      |                                   | 122,339 |   | 1,814          |   | 124,153                 |                    | 119,499                              |                             | 4,654                                       |
| Aerospace                          |                                   | 119,368 |   | 1,513          |   | 120,881                 |                    | 121,498                              |                             | (617)                                       |
| Gas Turbines & Machinery           |                                   | 128,858 |   | 16,100         |   | 144,958                 |                    | 142,161                              |                             | 2,797                                       |
| Plant & Infrastructure Engineering |                                   | 47,195  |   | 6,667          |   | 53,862                  |                    | 54,020                               |                             | (158)                                       |
| Consumer Products & Machinery      |                                   | 152,380 |   | 1,895          |   | 154,275                 |                    | 179,928                              |                             | (25,653)                                    |
| Hydraulic Machinery                |                                   | 47,187  |   | 5,336          |   | 52,523                  |                    | 48,184                               |                             | 4,339                                       |
| Other                              |                                   | 69,008  |   | 22,847         |   | 91,855                  |                    | 92,063                               |                             | (208)                                       |
| Total                              |                                   | 798,060 |   | 57,288         |   | 855,348                 |                    | 869,415                              |                             | (14,067)                                    |
| Eliminations and corporate         |                                   | -       |   | (57,288)       |   | (57,288)                |                    | (57,309)                             |                             | 21  |
| Consolidated total                 | >                                 | 798,060 | > | -              |   | Nodi(tkFA£8,j€a:        | 2¥9                | 1rT <del>f-</del> %21Nβ®09ú1/₂11-14s | 0 <b>9</b> 004 <b>T</b> ø/b | <b>(Tùbtạ£))TÄ</b> /9 <b>6</b> F9êβ21fB2913 |

### (a) Information by reportable segment

|                                   | Millions of yen |         |        |          |       |              |             |           |            |               |  |  |
|-----------------------------------|-----------------|---------|--------|----------|-------|--------------|-------------|-----------|------------|---------------|--|--|
|                                   |                 |         |        |          | Nine  | months ended |             |           |            |               |  |  |
|                                   |                 |         |        |          | D     | ec.31,2010   |             |           |            |               |  |  |
|                                   | E               | xternal | Inters | se gment | Total |              | O peratin g |           | Operatin g |               |  |  |
|                                   |                 | sales   |        | sales    |       | sales        |             | ex penses |            | income (loss) |  |  |
| Ship <b>Bc</b> Offshore Structure | >               | 93,222  | >      | 1,332    | >     | 94,554       | >           | 89,564    | >          | 4,990         |  |  |
| Rollin g Stock                    |                 | 95,588  |        | 1,458    |       | 97,046       |             | 91,126    |            | 5,920         |  |  |
| Aeros pace                        |                 | 135,020 |        | 1,309    |       | 136,329      |             | 134,253   |            | 2,076         |  |  |
| Gas Turbine & Machiner y          |                 | 149,644 |        | 15,071   |       | 164,715      |             | 155,036   |            | 9,679         |  |  |
| Plant & Infrastructure            |                 | 56,479  |        | 9,416    |       | 65,895       |             | 61,242    |            | 4,653         |  |  |
| Motorc ycle & Engine              |                 | 159,219 |        | 866      |       | 160,085      |             | 162,711   |            | (2,626)       |  |  |
| Precision Machiner y              |                 | 99,091  |        | 9,060    |       | 108,151      |             | 93,460    |            | 14,691        |  |  |
| Other                             |                 | 82,277  |        | 23,632   |       | 105,909      |             | 104,227   |            | 1,682         |  |  |
| Total                             |                 | 870,540 |        | 62,144   |       | 932,684      |             | 891,619   |            | 41,065        |  |  |
| Eliminations and cor porate       |                 | -       |        | (62,144) |       | (62,144)     |             | (59,829)  |            | (2,315)       |  |  |
| Consolidated total                | >               | 870,540 | >      | -        | >     | 870,540      | >           | 831,790   | >          | 38,750        |  |  |

Since Kawasaki Heavy Industries, Ltd. (KHI) adopted "the Accounting Standard for Disclosures about Segments of an Enterprise and Related information and its Implementation Guidance" as of April 1, 2010.

According to this adoption, we changed names of reportable segments from "Consumer Products & Machinery" to "Motorcycle & Engine" and from "Hydraulic Machinery" to "Precision Machinery". And Crushing Machinery business was excluded from "Rolling Stock" and included in "Plant & Infrastructure Engineering" and Industrial Robots business was excluded from "Consumer Products & Machinery" and included in "Precision Machinery" from the year ending March 31, 2011 based on the segmentation used by the management.

In addition, due to reorganization of KHI, we changed names of reportable segment from "Shipbuilding" to "Ship & Offshore Structure" from October 1, 2010 based on the segmentation used by the management.

|                            | <br>Thousands of U.S. dollars |              |           |       |            |           |            |           |               |  |  |  |
|----------------------------|-------------------------------|--------------|-----------|-------|------------|-----------|------------|-----------|---------------|--|--|--|
|                            | Nine months ended             |              |           |       |            |           |            |           |               |  |  |  |
|                            | <br>Dec.31,2010               |              |           |       |            |           |            |           |               |  |  |  |
|                            | External                      | Intersegment |           | Total |            | Operating |            | Operating |               |  |  |  |
|                            | <br>sales                     |              | sales     |       | sales      |           | expenses   |           | income (loss) |  |  |  |
| Ship Bç Offshore Structure | \$<br>1,144,670               | \$           | 16,356    | \$    | 1,161,026  | \$        | 1,099,754  | \$        | 61,272        |  |  |  |
| Rolling Stock              | 1,173,722                     |              | 17,902    |       | 1,191,624  |           | 1,118,934  |           | 72,690        |  |  |  |
| Aerospace                  | 1,657,907                     |              | 16,073    |       | 1,673,980  |           | 1,648,490  |           | 25,490        |  |  |  |
| Gas Turbine & Machinery    | 1,837,475                     |              | 185,056   |       | 2,022,531  |           | 1,903,684  |           | 118,847       |  |  |  |
| Plant & Infrastructure     | 693,504                       |              | 115,619   |       | 809,123    |           | 751,989    |           | 57,134        |  |  |  |
| Motorcycle & Engine        | 1,955,046                     |              | 10,633    |       | 1,965,679  |           | 1,997,924  |           | (32,245)      |  |  |  |
| Precision Machinery        | 1,216,736                     |              | 111,248   |       | 1,327,984  |           | 1,147,593  |           | 180,391       |  |  |  |
| Other                      | <br>1,010,281                 |              | 290,177   |       | 1,300,458  |           | 1,279,802  |           | 20,656        |  |  |  |
| Total                      | <br>10,689,341                |              | 763,064   |       | 11,452,405 |           | 10,948,170 |           | 504,235       |  |  |  |
| Eliminations and corporate | <br>-                         |              | (763,064) |       | (763,064)  |           | (734,639)  |           | (28,425)      |  |  |  |
| Consolidated total         | \$<br>10,689,341              | \$           | -         | \$    | 10,689,341 | \$        | 10,213,531 | \$        | 475,810       |  |  |  |

#### Net sales, orders and order backlog by industry segment

For nine months ended December 31,2010 and 2009 and as of December 31 and March 31, 2010

Since Kawasaki Heavy Industries, Ltd. (KHI) adopted "the Accounting Standard for Disclosures about Segments of an Enterprise and Related information and its Implementation Guidance" as of April 1, 2010.

According to this adoption, we changed names of reportable segments from "Consumer Products & Machinery" to "Motorcycle & Engine" and from "Hydraulic Machinery" to "Precision Machinery". And Crushing Machinery business was excluded from "Rolling Stock" and included in "Plant & Infrastructure Engineering" and Industrial Robots business was excluded from "Consumer Products & Machinery" and included in "Precision Machinery" from the year ending March 31, 2011 based on the segmentation used by the management.

In addition, due to reorganization of KHI, we changed names of reportable segment from "Shipbuilding" to "Ship & Offshore Structure" from October 1, 2010 based on the segmentation used by the management.

|                           |                   | Millions  |          |       | Thousands of U.S. dollars |         |             |    |                 |
|---------------------------|-------------------|-----------|----------|-------|---------------------------|---------|-------------|----|-----------------|
|                           | Nine months ended |           |          |       | Nine month                | s ended | %           | Ni | ne months ended |
|                           |                   | Dec. 31,  | 2010     |       | Dec. 31, 2                | 2009    | Change      |    | Dec. 31, 2010   |
| Net sales :               |                   |           |          |       |                           |         |             |    |                 |
| ShipBçOffshore Structure  | >                 | 93,222    | (10%)    | >     | 111,725                   | (14%)   | -16%        | \$ | 1,144,670       |
| Rolling Stock             |                   | 95,588    | (11%)    |       | 110,510                   | (14%)   | -13%        |    | 1,173,722       |
| Aerospace                 |                   | 135,020   | (16%)    |       | 119,368                   | (15%)   | +13%        |    | 1,657,907       |
| Gas Turbine & Machinery   |                   | 149,644   | (17%)    |       | 128,858                   | (16%)   | +16%        |    | 1,837,475       |
| Plant & Infrastructure    |                   | 56,479    | (7%)     |       | 59,024                    | (7%)    | -4%         |    | 693,504         |
| Motorcycle & Engine       |                   | 159,219   | (18%)    |       | 144,069                   | (18%)   | +10%        |    | 1,955,046       |
| Precision Machinery       |                   | 99,091    | (12%)    |       | 55,497                    | (7%)    | +78%        |    | 1,216,736       |
| Other                     |                   | 82,277    | (9%)     |       | 69,009                    | (9%)    | +19%        |    | 1,010,281       |
| Total                     | >                 | 870,540   | (100%)   | >     | 798,060                   | (100%)  | +9%         | \$ | 10,689,341      |
| Orders :                  |                   |           |          |       |                           |         |             |    |                 |
| ShipBçOffshore Structure  | >                 | 67,256    | (8%)     | >     | 10,484                    | (2%)    | +541%       | \$ | 825,834         |
| Rolling Stock             | -                 | 124,166   | (14%)    |       | 55,563                    | (9%)    | +123%       | Ψ  | 1,524,631       |
| Aerospace                 |                   | 123,700   | (14%)    |       | 79,950                    | (12%)   | +54%        |    | 1,518,909       |
| Gas Turbine & Machinery   |                   | 113,677   | (13%)    |       | 138,589                   | (21%)   | -17%        |    | 1,395,837       |
| Plant & Infrastructure    |                   | 105,436   | (12%)    |       | 98,733                    | (15%)   | +6%         |    | 1,294,646       |
| Motorcycle & Engine       |                   | 159,219   | (18%)    |       | 144,069                   | (22%)   | +10%        |    | 1,955,046       |
| Precision Machinery       |                   | 106,719   | (12%)    |       | 54,820                    | (8%)    | +94%        |    | 1,310,400       |
| Other                     |                   | 73,897    | (9%)     |       | 67,692                    | (10%)   | +9%         |    | 907,383         |
| Total                     | _                 | 874,070   | (100%)   | >     | 649,900                   | (100%)  | +34%        | \$ | 10,732,686      |
| Total                     | _                 | 014,010   | (10070)  |       | 043,300                   | (10070) | 13470       | Ψ  |                 |
|                           |                   |           | B 4:11:  |       |                           |         |             |    | Thousands of    |
|                           |                   | Λ -       | Millions | of ye |                           |         |             |    | U.S. dollars    |
|                           |                   | As        |          |       | As o                      |         | %<br>Channa |    | As of           |
| Order backlog :           |                   | Dec. 31   | , 2010   |       | Mar. 31,                  | 2010    | Change      |    | Dec. 31, 2010   |
| <u> </u>                  | _                 | 100.006   | (420/)   |       | 240 424                   | (450/)  | -12%        | \$ | 0 004 404       |
| ShipBç Offshore Structure | >                 | 190,096   | (13%)    | >     | 218,134<br>378,391        | (15%)   | +2%         | Ф  | 2,334,184       |
| Rolling Stock             |                   | 388,839   | (27%)    |       | •                         | (25%)   | +2%<br>-6%  |    | 4,774,545       |
| Aerospace                 |                   | 248,087   | (17%)    |       | 264,788                   | (17%)   |             |    | 3,046,254       |
| Gas Turbine & Machinery   |                   | 356,952   | (24%)    |       | 426,506                   | (28%)   | -16%        |    | 4,383,005       |
| Plant & Infrastructure    |                   | 203,365   | (14%)    |       | 153,830                   | (10%)   | +32%        |    | 2,497,114       |
| Motorcycle & Engine       |                   |           | (-%)     |       | -                         | (-%)    | -%          |    | -<br>E12.102    |
| Precision Machinery       |                   | 41,792    | (3%)     |       | 30,772                    | (2%)    | +35%        |    | 513,163         |
| Other                     |                   | 25,407    | (2%)     | _     | 34,636                    | (3%)    | -26%        | Φ. | 311,975         |
| Total                     | _ > ^             | 1,454,538 | (100%)   | >     | 1,507,057                 | (100%)  | -3%         | \$ | 17,860,240      |

#### Net Sales by geographic area

For nine months ended December 31,2010 and 2009

|               |                 |          | Millions |   | Thousands of U.S. dollars |        |        |               |            |  |  |
|---------------|-----------------|----------|----------|---|---------------------------|--------|--------|---------------|------------|--|--|
|               |                 | As o     | f        |   | As o                      | f      | %      |               | As of      |  |  |
|               | www.componinose | Dec. 31, | 2010     |   | Dec. 31,                  | 2009   | Change | Dec. 31, 2010 |            |  |  |
| Japan         | >               | 391,842  | (45%)    | > | 383,301                   | (48%)  | +2%    | \$            | 4,811,419  |  |  |
| United States |                 | 164,453  | (19%)    |   | 150,223                   | (19%)  | +9%    |               | 2,019,314  |  |  |
| Europe        |                 | 58,459   | (7%)     |   | 60,582                    | (8%)   | -3%    |               | 717,816    |  |  |
| Asia          |                 | 168,258  | (19%)    |   | 118,267                   | (15%)  | +42%   |               | 2,066,036  |  |  |
| Other         |                 | 87,528   | (10%)    |   | 85,687                    | (11%)  | +2%    |               | 1,074,756  |  |  |
| Total         | >               | 870,540  | (100%)   | > | 798,060                   | (100%) | +9%    | \$            | 10,689,341 |  |  |
|               |                 |          |          |   |                           |        |        |               |            |  |  |